

NAI Global

Investment Sales



Proven
Results

NAI Global[®]

Commercial Real Estate Services, Worldwide.

NAI Global is...

NAI Global is the world's leading managed network of commercial real estate firms. Our unique structure enables clients to leverage our local market knowledge and global relationships to develop investment strategies and achieve their acquisition/disposition objectives. With over 8,000 agents and 375 offices in 55 countries around the world, NAI gives buyers unparalleled access to the best investment opportunities – locally, regionally, nationally and worldwide. That same global network represents an efficient and effective marketing channel for owners seeking to maximize the return on their investment at time of sale.

Our proprietary technology platform, featuring the award-winning REALTrac Online™, gives both buyers and sellers a window into the transaction process, and is one of the principal reasons our clients turn to us again and again to help execute their investment strategies. And our E-Offerings™ allows us to efficiently market properties to highly targeted or broad-based audiences to streamline the sales cycle and minimize time on market.

NAI Global clients represent the complete spectrum of commercial real estate investors, from high net worth individuals and entrepreneurs to the largest REITs, private equity funds, institutional investors and corporations. NAI professionals complete over \$45 billion in commercial real estate sales transactions annually, helping clients build their portfolios on the power of our global network.

We are pleased to share a sampling of our recent investment sales on the following pages.



Office

PRICE	LOCATION	SQUARE FEET
\$270,351,928	Portland, OR	1,098,319
\$255,238,000	Frankfurt Main, Germany	777,584
\$131,500,000	Menlo Park, CA	133,000
\$123,000,000	Portland, OR	398,412
\$87,500,000	Beaverton, OR	684,554
\$82,800,000	Spokane, WA	562,549
\$78,200,000	Palm Beach Gardens, FL	189,999
\$69,000,000	San Francisco, CA	419,000
\$65,500,000	Foster City, CA	262,000
\$65,000,000	Oakland, CA	458,626
\$60,000,000	Fremont, CA	313,490
\$60,000,000	Oxnard, CA	581,000
\$53,800,000	San Mateo, CA	194,000
\$49,000,000	Bronx, NY	223,000
\$48,000,000	Portland, OR	228,274
\$41,400,000	Salt Lake City, UT	207,630
\$40,500,000	Santa Clara, CA	232,955
\$40,000,000	Bingham Farms, MI	522,000
\$38,700,000	Brisbane, CA	218,475
\$37,000,000	Buenos Aires, Argentina	376,736

US Bankcorp Tower, Portland, Oregon

NAI Norris Beggs & Simpson represented Broadreach Capital Partners in the \$270.4 million sale of US Bankcorp Tower, a 1.1 million-square-foot Class A office building in downtown Portland, Oregon, to JP Morgan.



30600-30800 Telegraph Road, Bingham Farms, Michigan

NAI Farbman represented Bingham Acquisitions LLC in the \$40 million acquisition of Bingham Office Center in Bingham Farms, Michigan, from Colonnade Properties. The property consists of three four-story, Class A office buildings totaling 522,000 square feet.

Retail

PRICE	LOCATION	SQUARE FEET
\$108,476,150	Berlin, Germany	161,458
\$79,800,000	Garrisonville, VA	800,000
\$73,786,222	Walnut Creek, CA	153,000
\$69,600,000	Mill Valley, CA	154,000
\$55,500,000	Torrance, CA	196,965
\$35,700,000	Temecula, CA	412,580
\$29,750,000	Sterling, VA	130,000
\$29,530,000	Baltimore, MD	100,000
\$29,500,000	Oregon City, OR	103,303
\$28,000,000	New York, NY	35,752
\$27,350,000	Maplewood, MN	278,000
\$27,250,000	Sparks, NV	185,890
\$24,725,500	Roseville, MN	158,700
\$23,600,000	Thousand Oaks, CA	84,591
\$22,800,000	Danville, IL	475,640
\$20,640,000	Foster City, CA	74,000
\$20,000,000	South Portland, ME	208,000
\$19,636,000	St. George, UT	94,889
\$19,000,000	Cherry Hill, NJ	92,500
\$18,675,000	Gilroy, CA	124,000



The Gloria Galerie, Berlin, Germany

NAI apollo represented Dawney Day Trevia Funds in the \$108.5 million purchase of The Gloria Galerie in Berlin, Germany. The 161,458-square-foot, three-building retail complex is located on the highly trafficked Berlin promenade mile.



**Rosedale Square
Rosedale, Minnesota**

NAI Welsh represented CBRE Investors in the \$24.7 million sale of Rosedale Square, a 158,700-square-foot retail property in Roseville, Minnesota.

Industrial



PRICE	LOCATION	SQUARE FEET
\$57,000,000	West London, England	550,000
\$53,000,000	Las Vegas, NV	592,851
\$51,392,171	Gottmadingen, Germany	959,988
\$44,666,650	Braunschweig, Germany	1,092,375
\$44,550,000	Salt Lake City, UT	1,053,696
\$42,114,270	Bremen, Germany	1,644,090
\$36,400,000	Renton, WA	314,699
\$32,750,000	Stockton, CA	514,000
\$31,850,000	Isleworth, England	550,000
\$30,500,000	Brisbane, CA	320,000
\$30,150,000	Savannah, GA	784,375
\$29,750,000	Hayward, CA	271,295
\$28,203,799	Dietzenbach, Germany	355,209
\$25,000,000	Alpharetta, GA	108,336
\$23,600,000	St. Louis, MO	162,161
\$23,600,000	Auburn Hills, MI	111,881
\$23,100,000	Capitol Heights, MD	304,061
\$23,000,000	San Antonio, TX	55,000
\$20,500,000	Statesville, NC	639,000
\$20,100,000	Carol Stream, IL	439,421

Gillette Corner, West London, England

NAI Hunneman Commercial represented the Gillette Company in the \$57 million sale of Gillette Corner, a 550,000-square-foot, 10.25-acre manufacturing facility in West London, England. NAI also procured the buyer for this prime redevelopment opportunity, Bonnington Investments and Developments Ltd., a London-based hotel company and real estate developer.



250 S. Gary Avenue, Carol Stream, Illinois

NAI Hiffman represented Dividend Capital Trust in the \$20.1 million acquisition of a 439,421-square-foot industrial facility on 25 acres in Carol Stream, Illinois, from Ryan Companies.

Multi-Family/ Seniors Housing

Fox Point Apartments, Salt Lake City, Utah

NAI Utah represented both the buyer, Cottonwood Capital, and the seller, Pines Development LLC, in the \$28.5 million sale of Fox Point, a 398-unit apartment community in Salt Lake City, Utah.



PRICE	LOCATION	UNITS
\$238,933,000	Las Vegas, NV	2217
\$31,225,000	Las Vegas, NV	752
\$28,500,000	Salt Lake City, UT	398
\$27,000,000	Las Vegas, NV	360
\$26,250,000	Las Vegas, NV	237
\$26,000,000	Los Angeles, CA	161
\$25,880,000	Reno, NV	304
\$24,400,000	Las Vegas, NV	316
\$21,295,140	Lafayette, CO	208
\$20,655,000	Foster City, CA	280
\$19,200,000	Pacifica, CA	104
\$18,750,000	Las Vegas, NV	248
\$15,900,000	Las Vegas, NV	307
\$15,500,000	Great Falls, MT	264
\$15,000,000	Vancouver, BC, Canada	238
\$12,900,000	Dublin, CA	60
\$12,800,000	Las Vegas, NV	218
\$12,250,000	Glendale, CA	53
\$11,500,000	Cary, NC	248
\$11,300,000	Lauderhill, FL	166

Carefree Senior Living Las Vegas, Nevada

NAI Horizon represented Orion Residential in the \$238.9 million purchase of the Carefree Senior Living portfolio in Las Vegas, Nevada. The largest multifamily sale ever in Nevada, the transaction included nine active senior communities with 2,217 units and 1.6 million rentable square feet.



Hotels

Hotel Georgia, Vancouver, British Columbia, Canada

NAI Global Hotels represented Allied Hotel Groups in the \$65 million sale of Hotel Georgia, a 313-room historic 3½ star hotel in Vancouver, Canada. NAI Global Hotels had also represented the owners in the original \$44 million sale of the hotel to Allied Hotel Group.



PRICE	LOCATION	ROOMS
\$94,000,000	Honolulu, HI	403
\$65,000,000	Vancouver, B.C	313
\$44,000,000	Vancouver, B.C	313
\$20,000,000	Chicago, IL	275
\$16,000,000	Somerset, NJ	162
\$15,000,000	Dallas, TX	292
\$10,500,000	Hilton Head, SC	104
\$10,000,000	Winston-Salem, NC	122

Land

PRICE	LOCATION	ACRES
\$53,000,000	Tucson, AZ	356
\$41,500,000	Orlando, FL	2,400
\$29,514,081	Clinton, MD	11,080
\$28,000,000	Las Vegas, NV	148
\$27,000,000	Las Vegas, NV	4
\$21,975,000	Canton, GA	990
\$17,251,230	Fayetteville, GA	595
\$17,000,000	Salt Lake City, UT	20
\$15,832,500	West Friendship, MD	160
\$15,500,000	Berkeley County, SC	244

PRICE	LOCATION	ACRES
\$15,458,965	Colorado Springs, CO	50
\$15,000,000	Ridgeway, CO	782
\$15,000,000	McAllen, TX	43
\$15,000,000	Las Vegas, NV	40
\$14,000,000	Kissimmee, FL	29
\$12,700,000	Las Vegas, NV	13
\$12,500,000	Las Vegas, NV	21
\$12,100,000	Murrieta, CA	38
\$11,935,000	Bakersfield, CA	120
\$10,828,261	Union City, GA	49



Build on the power of our network.™

NAI Global is the premier network of independently owned commercial real estate brokerage firms and one of the largest commercial real estate services providers worldwide. NAI professionals work with private and institutional owners and investors to develop acquisition/disposition strategies, identify opportunities and maximize returns across the full spectrum of commercial properties—Office, Industrial, Retail, Multi-Family, Hospitality, Mixed-Use and Land.

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